



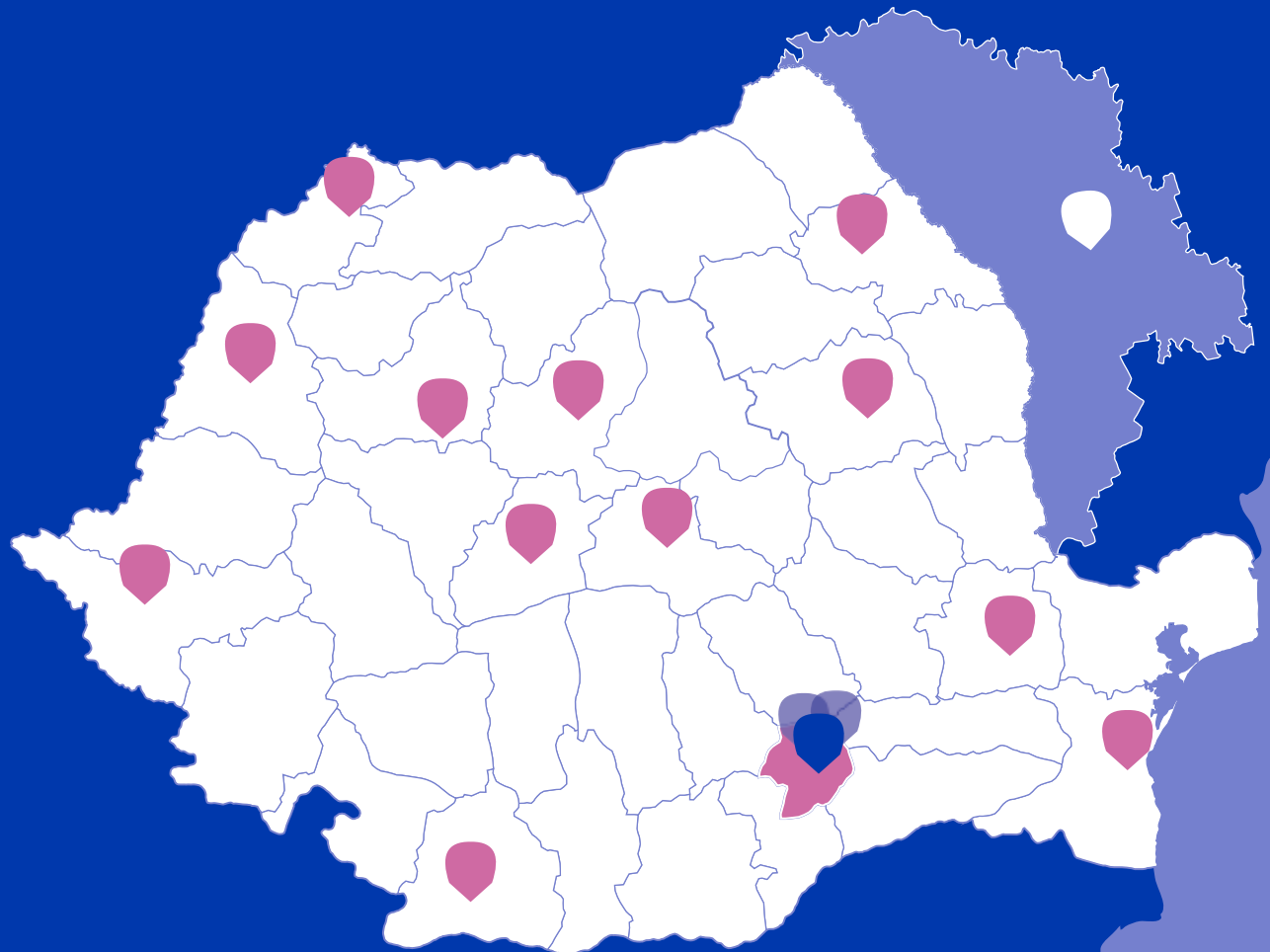
Safety through technology

Helinick owns all the licenses and legal authorizations needed for the specific activities related to the security systems, safety systems and for special applications execution (ORNISS certified).

We have already implemented an Environment Management System SR EN ISO 14001:2005, a Labor Health and Security Management System SR EN ISO OHSAS 18001:2004 and we are certified SREN ISO 9001:2001.

Attestation certificate for design, execution, verification, maintenance and/or repair of signal systems and instalations, alarming and extinguishing systems in case of fire and fire limiting and extinguishing systems and installations.

Operating license for design, instalation and maintenance of alarming system against house breaking and for the manufacturing of alarm system components.



About HELINICK

HELINICK was founded in early 1991 and its founders had as an objective the solving of electronic security and safety issues encountered by prospective clients on the Romanian market.

The professionalism, team spirit and a few consistently and loyally applied ideas have placed and maintained HELINICK among the undisputed leading providers of electronic security and safety systems on the Romanian market.

The HELINICK Mission

To develop a profitable business enabling the identification of our clients'

HELINICK Values

- Professionalism
- Team spirit
- Consistency
- Promptness
- Accuracy

HELINICK Clients

We see ourselves as a strategic partner who comprehends the clients and their needs, providing them a single source full package, from understanding the need for security, analyzing and conceiving the solution, implementing and operating it, to maintaining the solution.

HELINICK Collaborators

As an independent company, we have carefully selected and, further on, select the providers of solutions and equipment, thus as to develop open, mutually beneficial and client-oriented business relationships.

Our community

We are aware of, and responsible to, the community in which we live and work and develop our businesses. That is why we have assumed an active role toward law compliance, environment protection and donations or volunteer work.

*office building
entrance*



Company profile

Helinick is an integrator, providing turn-key top quality solutions and services, tailored to each client's needs. Understanding the clients and finding the right solutions guarantees our performance and provides security, and when it comes to solutions, professional training, technology and quality services are essential.

Security and safety systems integrator

Security systems

- intruder detection systems
- closed-circuit television/ CCTV systems
- access control systems
- anti-theft/EAS systems
- perimeter protection systems

Parking Management Systems

Safety systems

- fire starting detection systems
- ultra-rapid fire starting detection systems
- fire suppression systems for closed spaces
- gas detection systems
- public evacuation systems

BMS – Building Management Systems

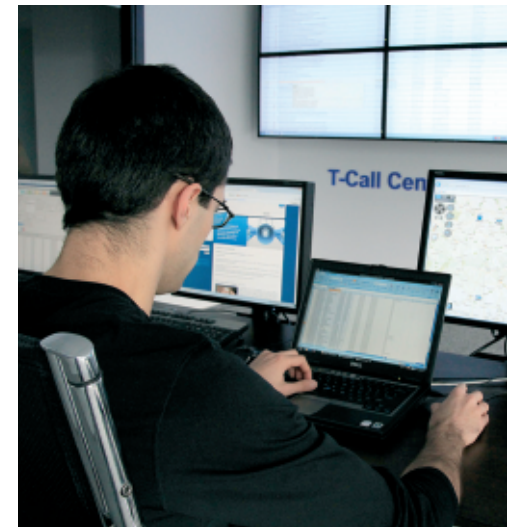
Conference and sound systems

- conference systems
- digital congress, simultaneous interpretation, electronic voting systems
- sound systems

3RE – Refilling, Recirculation and Recycling with clean agents

Communications

- voice and data networks (passive)
- optical fiber infrastructure
- industrial inter-communication
- video surveillance systems for urban application





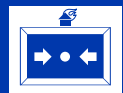
INTEGRATED SECURITY SYSTEMS
INTRUSION | SMS
ACCES CONTROL | BMS

3RE

Refilling
Recirculation
Recycling with
clean agents



IDENTITY MANAGEMENT SYSTEMS
VISITOR MANAGEMENT
SMART CARD | BIOMETRICS



**FIRE
ALARM
INTEGRATION**

FIRE SUPPRESSION SYSTEM



NETWORK AUDIO & VIDEO
RECORDER/TRANSMITTER



**OUTDOOR
DETECTION**



**ANALOG
CAMERA**



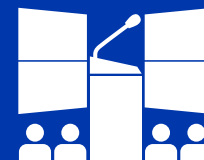
**BMS - BUILDING
MANAGEMENT
SYSTEMS**



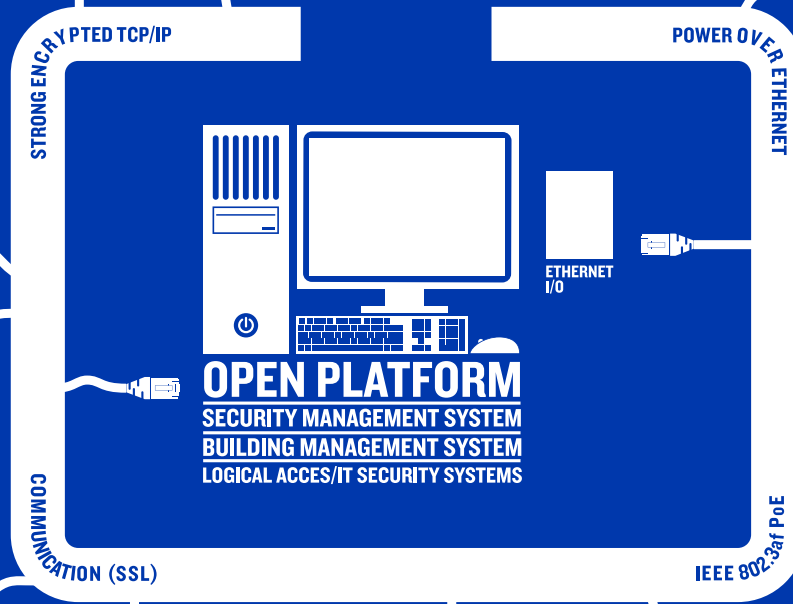
**PARKING
SYSTEMS**



**INTELLIGENT VIDEO
VIDEO | TRAFFIC**
ANALYTICS | MANAGEMENT



**COMMUNICATION
SYSTEMS
AND STORAGE**



HIGH CAPACITY IP VIDEO STORAGE SERVER



**VIRTUAL VIDEO
MATRIX UNIT**

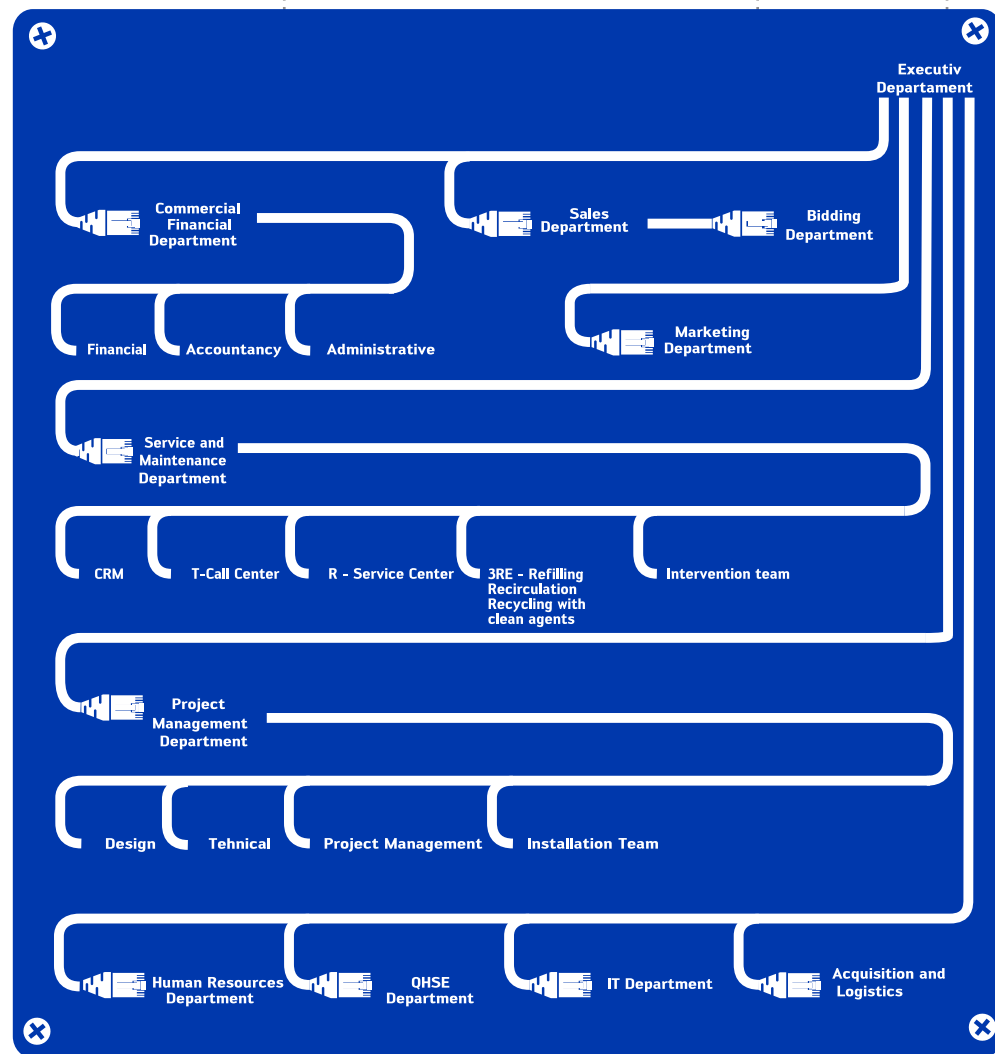


**VIDEO
IP SYSTEM**

HELINICK Team

HELINICK name is based also by our employees' professional achievements and behavior. We encourage communication, fair competition and innovation. We morally and financially support our employees to become the best in the field. With over 160 professionals, not only that HELINICK team is a market leader, but also enjoys an impeccable image and inspires trust to its clients, as well as to local authorities and external suppliers. Relying on 31 years of experience, we have managed to control the processes related to solution implementation, and to build a well-structured organizational structure, underpinned by responsibilities and competencies, adapted to the specific market conditions in Romania.

We have managed to foster a strong business growth, and to create an organization with a significant territorial coverage, while not jeopardizing the company's values and making no quality compromise.





Process management

We have identified the core phases of the processes managed by us, we have tried to understand and administer them in compliance with EU standards, and also with the local technical rules and standards, where they are still different. The determinant phases of the identification, sale, achievement and technical assistance processes are the main domains where the most part of the human and financial resources are consumed. We have implemented a model of organization and administration of these processes, thus creating a framework where the professionalism, competencies and efficiency can logically

combine into 3 steps: solution identification, execution and maintenance services. For the majority of companies, making a profitable growth in the actual business context and severe competition, new legal regulations, bigger and bigger demands from clients, is not a simple thing. To answer to these problems we had to react and transform the activity very rapidly, cost efficient, without sacrificing the profitability, transparency or internal control. We have invested in an ERP implementation, an integrated resource gestion solution which efficiently treats the processes

that are specific to our activity domain.

The Microsoft Dynamics Nav implementation adapted to our business, by realizing a solid bond between the company's departments, from the offers sent to clients and effective sales, to project execution by the Project Management Department. Based on Microsoft Dynamics Nav, the process management system is transforming the company's resources in a real collaboration environment, increasing in this way the global efficiency of the business processes.

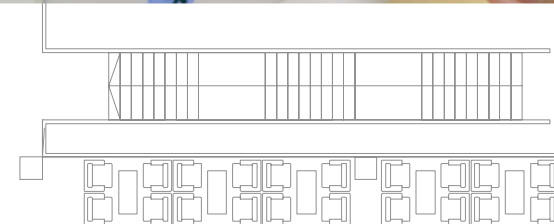
1 Solution identification

Risk analysis - primary design / redesign – solution selling

Risk analysis has a major impact on cost calculation, and implicitly in the offer - bidding activity. Risks can be in most occasions mitigated by a well-balanced re-designing of the selected solution, of the work teams and materials flow. HELINICK team in charge of risk management is skilled and always finds a middle path between excessive technicality and intuition-based action. This is the phase where the HELINICK specialists assess the risks and generate together with the client the security solution, and thereafter the solution offer is actually achieved, on phases or by planning consistent with the client's investment policy. There are cases where the client has a "global security concept", and in these cases we assess whether

HELINICK's and our suppliers' competencies are technically compatible with the client's "global security concept". In these both cases, HELINICK is ready to provide long term services and solutions, at all times tailored to the client's needs, from the standpoints of size as well as technology changes in the IT area, which is a more dynamic sector than the electronic security one. This preliminary phase features "team formulas" approaches, involving the sales department, technical department, project management/ coordination department, design team, marketing department, commercial department. The successful completion of this phase leads to the realization of a technical and

commercial proposal which is subject to discussions, negotiations and in the end materializes into a commercial contract.





2 Execution

Design - endorsement - installation, commissioning - training - documentation - delivery and take over - reporting

This process starts as soon as the SOLUTION (1.) is contracted, and entails a significant transfer of information and competencies to the "Project Management" Department.

The process planning is performed in detail with the aid of a software license acknowledged as a standard for project management and organization: PRIMAVERA. Planning refers to allocation of material resources, human resources and accurate time projection of the development of stages required for the delivery "in time of the solution" to the client.

The determinant phases are design, project endorsement and possible revisions, installation (site deployment, cabling, equipment installation, check up), commissioning, staff training, "as built" project phase, work take over and

post-sale transfer to Service & Maintenance department.

Client may, upon request, have access to information required for the work performance, directly on the www.helinick.ro web-site, based on individual password.

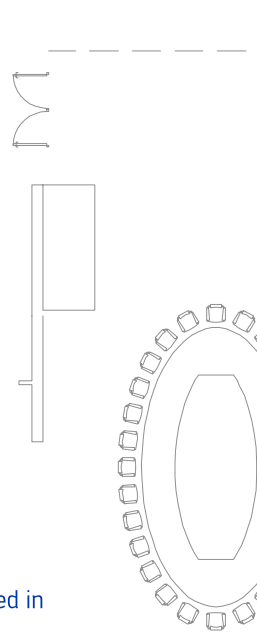
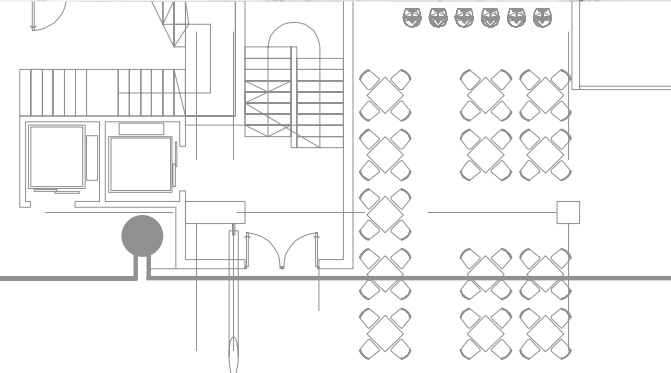
The phase development is achieved under the strict coordination of a „project responsible/ project manager“, and depending of the status of the achievement phase, other technicians teams may be involved in the primary phases, as well as engineers from the technical department for commissioning, training and takeover stages. The final takeover process is to be achieved in the presence of a person in charge from the Service & Maintenance Department.

Quality assurance department and persons in charge of labor

protection are also involved in execution.

During the contract performance, besides the contract responsables and project manager, the controlling department is involved which helps on identification and achievement of financial objectives by following up the contract evolution through the system. Offers assistance in each decisional step by control, coordination and consultancy and is responsible for presenting the results.

The complete solutions allow anticipating and rapid adopting of possible changes, leading in this way to developing and improvement of the business. Using the complex functionalities of an ERP with our field of activity particularities, these solutions offer an added value, agility in maximizing the opportunities and simplicity in innovation.



3 Service & Maintenance

T-Call Center and R-Service Center
3RE

The assimilation in the entire company of the concept „Client = Business Partner“ our concern to permanently ensure high quality standards of the services offered, tending to be as close to the customer in order to meet his needs, the desire to be better and better, are just some aspects that have led us to implement a performant service incidents management, of a Call Center type. The vitality of normal functioning of the security systems and the safety of our partners we have transposed in the need to answer as quick as possible to the service requests and in the need to solve the eventual defects in the shortest time. We have created in this way two special services, Technical Call Center and Remote Service Center, both with a well defined objective:

the immediate, permanent, unlimited and free access of our partners to the Advanced Technical Support and primary specialty intervention offered by a team of very good engineers, using the “remote service system”.

T-Call Center, the technical assistance service, is the first contact point of the service department where we offer our clients, advanced telephone technical and immediate support. The centralized management of the service requests is ensured by a state of the art HelpDesk-Ticketing system.

“R-Service Center” is the first line of offered services to the partners, of “Real time communication” type, that permits the monitoring, diagnosis and even solving of

some technical problems that can appear during system’s functioning. The main advantage of this service is the cut of the beneficiary’s costs, by solving a lot of problems in a remote way, without being necessary to dispatch a technical team to the beneficiary’s location. But, if the problem needs a team to be dispatched to the location, the specialist that ensures the R-Service Center will collaborate with the service engineer, sending to this one the necessary details obtained after remote diagnosis of the system, the purpose being to solve the problems as quick as possible. The 3RE technology is an innovation on Romanian market, performing all the technical operations necessary for the evaluation, emptying, testing, filling and reconditioning process of the

cylinders used in the fire detection and extinguishing systems. 3RE ensures the maintenance of the detection and extinguishing systems that use FM-200, Novec-1230 as well as of the 24-70 bar pressure cylinders by Re-ISCIR and Periodical Technical Verification, Re-filling of cylinders and Re-circulation of materials by

traceability of ecological storage of extinguishing agents. We have developed an ECO product for a better and safer future. 3RE technology is compatible with any extinguishing system of the main suppliers of the globe, from Viking/Minimax, Tyco to UTC/Kidde and Siemens.



References and competencies by market verticals

Industry:

→ ABB, Apa Nova, ArcelorMittal Hunedoara, ArcelorMittal Roman, Argo Rom Plastics, Austria Card Romania, Azomures, Bio Fuel Energy S.R.L., British American Tobacco (BAT) Romania, Butan Gaz Romania, Cameron Romania S.R.L., CET Sud, CET Vest, CET Progresu, Chipita Romania, CNTEE Transselectrica SA, CNE Cernavoda "U5", Complex Energetic Rovinari, Dalkia Romania, Doljchim Craiova, Electrolux Romania, Enel Romania, E.ON Gaz Romania, ETI European Food Industries Romania, Fabrica Honeywell Friction Materials Prahova, Ford Motor Company Romania, General Electric Romania, Gepeto Constanta, Heraeus Romania SRL, Honeywell Garrett România, I.A.C. Bals (International Automotive Components), Kendrion Automotive (Sibiu) SRL La Lorraine Romania, Lukom-A-Romania, MOL Romania Petroleum Products, Nestle Romania, OMV Petrom, Philip Morris Romania, Pirelli Romania, Prysmian Slatina, Procter&Gamble Romania, Palicolor, Rompetrol Downstream SRL, Saint Gobain Glass Romania, STC Star Transmission, Tyres Romania, Verbund Renewable Power GmbH.

Banks and financial institutions:

→ ASIROM, BancPost Romania, Bank of Cyprus Romania BRD – Groupe Société Générale, Citibank, Cardif-Assurances Risques Divers SA Paris Bucharest, Deloitte Romania, GE Money România, ING Bank Romania, KPMG România, Millennium Bank, VB Romania IFN S.A. Leasing, The Credit Office, The Romanian Bank, The Commercial Romanian Bank, Transilvania Bank, Volksbank Romania.

Educational, cultural and governmental institutions:

→ The National Library, The Romanian Academy Library, Chamber of Deputies, The Cultural and Historic Center of the Municipality of Barlad – Museum, The Local Council of Petrila town,

The Local Council of Costesti town, Municipality of Botosani, The Romanian Parliament, Drobeta-Turnu Severin Town Hall – Municipal Stadium, Pitesti Municipality Town Hall – Nicolae Dobrin Stadium, The American School, The European School, Municipal Stadium "Nicolae Dobrin", The Romanian Senate, Arges Tribunal, The National Theatre for Operetta, Bucharest National Theatre, U.A.T. Tulcea Municipality.

Commercial/Retail:

→ Altex, Auchan Romania, Adidas Romania SRL, Brico Depot, Carrefour Galeries, City Mall, Cocor Store, Debenhams Romania, Fashion House Outlet Center, Interbrands, IKEA Romania, Kaufland, Liberty Center, Librariile Carturesti, Lidl Romania, Mall Palace Iasi, Media Galaxy, Mega Mall Bucharest, Metro Romania, Plaza Romania, Praktiker Promenada Mall Sibiu, Targu-Mures, Braila and Bacau, Romstal IMEX, Selgros Cash&Carry, Schneider Electric Romania, Veranda Mall.

Communications, IT and media:

→ Endava, Ericsson Telecommunications Romania, Intel Romania, IBM Romania, iNES Telecom Inform Lykos Romania, Iron Mountain, Intracom, Lotrom, Luxoft Romania, MediaSoft, Media Sat, Orange Romania, Microsoft Romania, ProTV, Studiourile Media PRO, Siveco Romania.

Logistics:

→ Chitila Logistic Park, Deva Logistics Center, DSV Romania, Euro Mini Storage, Inform Lykos Romania, Kaufland Ploiesti, KLG Europe, Lidl Chişinau, ProLogis, Rynart Romania, SC Nordic Import Export CO SRL

Real Estate:

→ AFI Park Bucharest, America House, Baneasa Business Park&Technology, Biblioteca Academiei Romane, Brasov Business Park, Bucharest One, Buzesti Office, Cathedral Plaza, Castelul Peles - Peles National Museum, Cotroceni Office Park, China Town, Crowne Plaza, Delenco Construct, Ethos House,

Gara Herastrau, Ibis Hotels Romania, North Gate, Novo Park Business Center, Novotel Bucharest, Office Building Delea Noua Palas Iasi, Pipera Business Park, Petrom City, S-Park Baneasa, Tulip Inn Hotel, Victoria Business Park, West Gate Studios.

Medical:

→ Hospitals and Medical Service Administrations Bucharest: "Dr. I. Cantacuzino" Clinical Hospital, "Prof. Dr. Dan Teodorescu" Clinical Surgery Hospital, "Dr. I. Stoiu" Rheumatology Center, Clinical Hospital for Orthopedy Traumatology and Osteoarticular Tuberculosis "Faisor", "Sf. Stelian" Hospital, "Sf. Luca" Chronic Disease Hospital, "Prof. Dr. Th. Burhele", Clinical Hospital for Children, "Dr. Victor Gomoiu" Clinical Hospital, "Sf. Maria" Clinical Hospital, "Victor Babes" Infectious and Tropical Disease Hospital, Clinical Hospital of Psychiatry "Prof. Dr. Alexandru Obregia", Actavis/Sindan, AMGEN Romania, Europharm, Genzyme, Fildas, Hospital for Recuperation Borsa, Cluj-Napoca Heart Institute, The Institute for Infectious Diseases "Matei Bals", Relad Pharma, Colentina Clinical Hospital, Targu-Mures Emergency University Hospital, Bucharest Emergency University Hospital.

Special applications:

→ 74 Romanian embassies and consulates, Cluj Napoca Airport, Satu Mare Airport, Cassidian, General Directorate for Intelligence and Internal Protection - The Integrated Center Of The Integrated System For State Border Security SISF, Foreign Informations Center (SIE), The Romanian Palace of Parliament, Romatsa, Ministry of National Defense – Military Establishments - 02550 Bucharest- UM 02450 DM Bucharest, Ministry of National Defense – Military Establishments 02550 Bucharest- UM 02490 NF - NATO 3HQ35002 Project, NFIU-ROU&Multinational Division NE NATO, Summit NATO (2008), UK Embassy Bucharest.

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